

Message Text

UNCLASSIFIED

PAGE 01 LAHORE 00295 281208Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W
-----061899 281506Z /53

R 281023Z FEB 78
FM AMCONSUL LAHORE
TO USDOC WASHDC
INFO SECSTATE WASHDC 1604
AMEMBASSY ISLAMABAD
AMCONSUL KARACHI

UNCLAS LAHORE 0295

FOR ECON/COML AND AID/CDE

E.O. 11652: N/A
TAGS: BTIO, PK
SUBJ: PRIVATE TRADE OPPORTUNITY - MAJOR PROJECT: INDUSTRIAL AND
CEMENT ENGINEERS LIMITED
(INCEM)

REF: LAHORE 0242 FOR 535/03/P0058

1. RESULTING FROM ITS DIRECT CONTACTS, INCEM HAS RECEIVED
COLLABORATION PROPOSALS FROM FOLLOWING THREE U.S. ORGANIZATIONS
FOR CEMENT PROJECT CONSULTING ENGINEERING SERVICES:

BENDY INTERNATIONAL OF ST. LOUIS, MISSOURI
WILLIS AND PAUL INCORPORATED, NETCONG, NEW JERSEY
DILLINGHAM OF HONOLULU, HAWAII

2. ALL THESE COMPANIES ARE CARRIED IN DUN AND BRADSTREET
REFERENCE BOOK JANUARY 1974 EDITION (THE LATEST AVAILABLE AT
POST) WITH FOLLOWING NOTATIONS:

BENDY-SIC-8911, EST. 1969, ESTIMATED FINANCIAL
STRENGTH \$300,000 TO \$500,000, COMPOSITE CREDIT
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APPRAISAL HIGH.
WILLIS-SIC-8911, OTHER DATA NOT LISTED
DILLINGHAM-SIC-1542, ESTIMATED FINANCIAL STRENGTH
OVER \$50,000,000, COMPOSITE CREDIT APPRAISAL HIGH.

3. INCEM, WHICH IS A LEADING CANDIDATE TO CONDUCT CEMENT
PLANT FEASIBILITY STUDY, WISHES TO HAVE TECHNICAL COLLABORATION

WITH A U.S. COMPANY, BUT NEEDS MORE INFORMATION. (STUDY
WILL BE FINANCED BY USAID GRANT.). WE WOULD APPRECIATE IT,
THEREFORE, IF THE DEPARTMENT WOULD PROVIDE FURTHER BACKGROUND
ON ABOVE THREE FIRMS, THEIR FINANCIAL STANDING, PREVIOUS
OVERSEAS EXPERIENCE, ETC.
GAMON

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 28 feb 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978LAHORE00295
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
Errors: N/A
Expiration:
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Format: TEL
From: LAHORE
Handling Restrictions: n/a
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Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
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Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 78 LAHORE 242
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
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Review Exemptions: n/a
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Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY - MAJOR PROJECT: INDUSTRIAL AND CEMENT ENGINEERS LIMITED (INCEM)
TAGS: BTIO, PK
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/27dea2d4-c288-dd11-92da-001cc4696bcc
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